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IT Budgeting 101:  
A Comprehensive Overview

New to Microsoft 365

Multi-Factor Authentication  
(MFA): Are You Safe Without It?

A Cloud Migration Roadmap  
for Businesses on the Move

Why Organizations Need  
Managed Services

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# IT Budgeting 101:

## A Comprehensive Overview

Understanding the nuances of IT budgeting is crucial for businesses aiming to thrive in the modern technological realm. This comprehensive overview delves into the importance of IT budgeting, its key components, common challenges faced, and the vital role of managed service providers (MSPs) in keeping IT budgets in check.

### *The Importance of IT Budgeting*

IT budgets are like a roadmap for businesses, guiding their tech investments in sync with their big goals. They prevent overspending and cutting corners, keeping essential IT functions running smoothly.

Plus, they're armor in the digital world, allocating funds to safeguard against cyber threats and data breaches. In fact, companies typically dedicate an average of 21% of their IT budget to cybersecurity.

These budgets also fuel innovation, letting businesses embrace the latest tech trends that keep them ahead in the market. And here's the best part—they help companies work smarter, streamlining processes and boosting productivity. So, IT budgets aren't just numbers; they're the backbone that keeps businesses competitive and efficient in today's fast-paced world.

### *Key Components of IT Budgeting*

IT budgets consist of several key components. Here are just a few:

- **Hardware Costs:** Including computers, servers, networking equipment, and devices.
- **Software Expenses:** Covering licenses, subscriptions, custom applications, and software development.
- **Cybersecurity Investments:** Involving firewalls, antivirus software, employee training, and data encryption.
- **Personnel Costs:** Including salaries, training, benefits, and recruitment expenses.

- **Maintenance and Upgrades:** Budgeting for regular maintenance, updates, and hardware/software upgrades.

- **Cloud Services:** Budgets often include expenses related to cloud computing services and storage solutions.

Understanding these components is essential for creating a balanced IT budget that comprehensively addresses all aspects of the IT ecosystem.

### *Common Challenges in IT Budgeting*

#### **THE DATA DILEMMA**

Obtaining accurate and comprehensive data for budgeting purposes can be a challenge according to 82% of procurement managers, leading to potential inaccuracies in financial planning and allocation.

#### **DECISION DRAG**

According to 79% of procurement managers, even after decisions are made, the implementation process can be sluggish, delaying the execution of planned IT initiatives and investments.

#### **THE TIME TRAP**

79% of procurement managers state that decision-making processes within IT budgeting often take a considerable amount of time. Delays in making crucial financial decisions can hinder timely investments and strategic planning.

*Continue reading on page 7*

*Pictured on the cover: Devin and Keegan*

# Multi-Factor Authentication (MFA): Are You Safe Without It?

In today's interconnected world, safeguarding your personal information has never been more critical. The truth is that the days when a strong password alone sufficed to protect your accounts and data are long gone.

With the advancement of cyber threats, relying solely on passwords has become much like leaving your front door unlocked in a high-crime area. There's no guarantee that your new flat-screen TV will end up missing, but there's a high likelihood.

## *What is MFA?*

Multi-factor authentication is a security method that requires users to provide two or more different authentication elements before allowing access to a system. These elements fall into three categories:

- 1. Something You Know:** This includes your password or PIN, which is the traditional authentication factor.
- 2. Something You Have:** This involves a physical device or token, such as a smartphone, security token, or smart card.
- 3. Something You Are:** Biometric factors like fingerprints, facial recognition, or retina scans fall under this category.

MFA is a cybersecurity solution that ensures that, even if one factor is compromised, an intruder cannot gain access without the other factor(s).

## *Reasons for Implementing MFA*

### **ENHANCED SECURITY**

Implementing MFA significantly enhances the security of your personal accounts. Even if someone manages to guess or steal your password, they will still need access to your second factor to gain entry.

### **PROTECTION AGAINST UNAUTHORIZED ACCESS**

MFA helps protect your accounts from unauthorized access, even if your password is exposed in a data breach.

### **SECURING PASSWORDS WITH THIRD-PARTY APPLICATIONS**

Today, many applications will offer some form of MFA. However, if you find yourself using platforms that don't offer some form

*Continue reading on page 6*



## New to Microsoft 365

Microsoft 365 Copilot, an advanced AI assistant, prioritizes security, privacy, compliance, and responsible AI in the workplace. Integrated with popular Microsoft 365 Apps, it offers deep data analysis capabilities, helping users solve complex work challenges. Available to enterprise customers starting November 1 at \$30 per user per month, it has already gained traction among major organizations during its Early Access Program.



# A Cloud Migration Roadmap for Businesses on the Move

In today's digital world, it's safe to say that technology will continue to evolve. With every passing day, new innovations emerge, reshaping industries and altering the way we live and work. In this era of rapid change, the expectations of customers and clients are undergoing a fundamental transformation. Simply put, they want faster, smarter, and more efficient solutions.

To meet these ever-evolving expectations, businesses must find a way to cut through the constraints of time and cost. This is where a well-crafted cloud migration strategy becomes not just an option but a necessity.

## *What is Cloud Migration?*

Cloud migration is the process of transitioning digital assets, applications, and data from on-premises infrastructure or traditional server-based hosting to cloud-based environments. These cloud environments are hosted on the servers of cloud service providers like Amazon Web Services (AWS), Microsoft Azure, and Google Cloud Platform (GCP). Cloud migration isn't just about moving data; it's about reimagining how businesses operate, innovate, and deliver value to their customers.

*Continue reading on page 7*

# Why Organizations Need Managed Services

Managed service providers offer businesses a robust solution to navigate the intricacies of modern technology. They serve as dedicated partners, equipped with the expertise and resources needed to provide layers of protection against cyber threats, ensuring the security and functionality of a company's IT systems.

*In short, MSPs do the following for organizations:*

- Provide cost-efficient solutions, allowing businesses to transform fixed IT costs into flexible expenses, enhancing financial adaptability.
- Grant access to specialized skills and expertise across diverse IT areas, ensuring a wide range of knowledge and solutions.
- Offer scalability, enabling businesses to adjust IT resources according to their evolving needs.
- Provide round-the-clock monitoring, ensuring swift issue detection and resolution, reducing downtime, and enhancing reliability.
- Implement resilient security measures to protect against evolving threats, ensuring data security and regulatory compliance.
- Stay abreast of the latest technologies and trends, enabling businesses to adopt innovative solutions, maintain competitiveness, and streamline operations.

Not only do managed services provide a comprehensive and efficient approach to IT needs, but companies are also likely to experience cost savings when working with MSPs. A study by the McKinsey Global Institute indicates that outsourcing IT services can lead to a substantial 60% cost reduction in the United States.

## *Warning Signs that an MSP is Needed*

Are you wondering if it's time to partner with an MSP? Here are some warning signs to watch for:

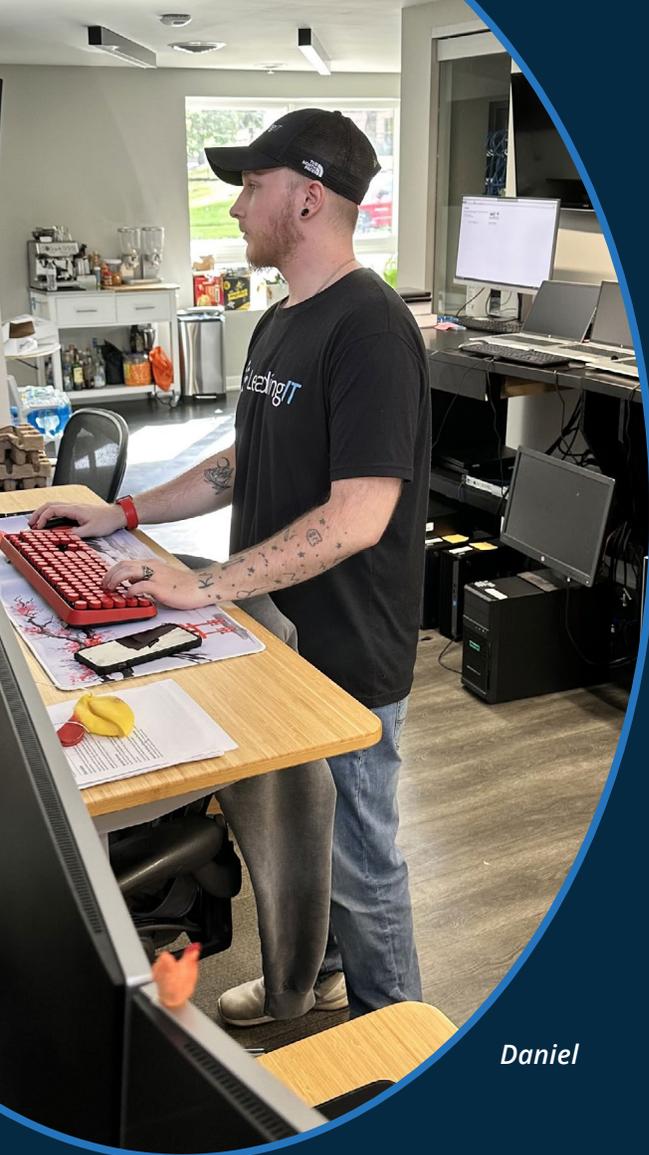
- Seeing more cyber threats or successful attacks?
- Experiencing constant downtimes, slow IT responses, or nagging tech issues?
- Feeling stuck with new tech or backup solutions?
- Expanding your business, but your IT systems are getting complicated?

## *It Takes a Team*

The complexity of modern technology, coupled with the increasing sophistication of cyber threats, demands a comprehensive IT strategy that goes beyond the capabilities of one internal IT person. Managed service providers have emerged as indispensable partners for organizations seeking robust, scalable, and cost-efficient IT solutions. With MSPs as strategic partners, organizations are empowered to focus on growth, innovation, and delivering exceptional value to their clients, while their IT needs are expertly managed.



Keegan



Daniel

■ **MFA** continued from pg 3...

of MFA, there are third-party password managers available that you can implement across multiple accounts. Consider using applications like LastPass or Duo Security (aka Duo Mobile) to enhance your personal security.

**Protect your Digital Information**

By embracing MFA, you fortify your personal security posture, ensuring that your digital life remains private and protected. In an era where cyber threats are constantly evolving, it's a small investment in time and effort that can effectively safeguard your personal information from prying eyes.



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## ■ *IT Budgeting 101* continued from pg 2...

### **FUTURISTIC FOG**

Anticipating future IT requirements accurately is challenging. This foresight can be difficult to achieve, especially with rapid technological advancements, leading to potential gaps in resource allocation.

### **INNOVATION VS. PRUDENCE**

Juggling innovative tech and costs is tricky. Careful planning is needed to integrate new solutions without overspending.

#### *How MSPs Help With IT Budgets*

MSPs are essential partners for businesses tackling their tech-related issues. They provide proactive IT management by constantly monitoring the system and identifying potential problems before they become bigger issues, thus decreasing downtime and boosting productivity. This leads to more predictable costs when it comes to IT expenses.

Regular account reviews with MSPs can also be useful in understanding how best to use your resources in a way that aligns with your business goals. With their technical expertise at hand, these professionals help companies stay competitive while providing an efficient technological infrastructure fit for current times as well as future needs.

On top of this, through careful analysis of existing solutions and optimization techniques, MSPs make sure that any expenditures related to technology are within budget limits - getting the most out of every dollar spent without compromising quality or productivity.

#### *Conclusion: A Necessary Strategic Approach*

IT budgeting is a dynamic endeavor demanding profound insights into technology, business goals, and cybersecurity. Companies should consider all facets carefully, recognize potential pitfalls, and partner with MSPs to develop their IT budgets for the best results. This strategic approach ensures that technological investments align seamlessly with overall success.

## ■ *Cloud Migration Roadmap* continued from pg 4...

### *Benefits of Cloud Migration*

- 1. Cost Efficiency:** Shifting to the cloud often leads to significant cost savings. Businesses can reduce capital expenditures on physical hardware, as cloud providers handle infrastructure maintenance and upgrades.
- 2. Scalability:** Cloud environments offer the flexibility to scale resources up or down based on demand. This ensures businesses can efficiently manage workloads without over-provisioning or under-utilizing resources.
- 3. Enhanced Performance:** Cloud providers offer high-performance computing resources, improving application speed and reducing latency. This translates to better user experiences and faster time-to-market.
- 4. Security:** Cloud providers invest heavily in security measures, often surpassing what individual businesses can achieve. This translates to enhanced cybersecurity solutions, compliance, and peace of mind.

### *Difference Between Server and Cloud Hosting*

Traditional server hosting involves managing physical servers on-site or through third-party data centers. It requires significant upfront capital investments and

ongoing maintenance. In contrast, cloud hosting shifts server management to cloud service providers. It offers the advantages of scalability, cost efficiency, and reduced operational overhead.

Cloud hosting also provides greater flexibility, allowing resources to be provisioned on-demand, while server hosting typically involves fixed resources.

### *Creating a Cloud Migration Strategy*

#### **ASSESSMENT AND PLANNING:**

The first step in crafting a cloud migration strategy is to conduct a comprehensive assessment of your current infrastructure and applications. This assessment helps identify which assets are suitable for migration, as not all applications may be a good fit for the cloud.

#### **SELECTING THE RIGHT CLOUD MODEL:**

Choose between public, private, or hybrid cloud models based on your specific needs. Public clouds offer cost savings and scalability but may have limitations in terms of customization. Private clouds provide greater control and security but may be more costly to manage

*Continue reading on page 8*

## ■ *Cloud Migration Roadmap* from pg 6...

- something many small business IT support providers must consider. Hybrid clouds offer a mix of both, allowing businesses to balance their requirements.

### **DATA MIGRATION STRATEGY:**

Plan how you'll migrate your data. This involves selecting appropriate migration tools, ensuring data integrity, and minimizing downtime during the transition.

### **SECURITY AND COMPLIANCE:**

Integrate security measures into your cloud migration strategy from the outset. Ensure compliance with industry standards and regulations while protecting sensitive data.

### *Begin Your Cloud Migration Venture with Managed IT Services*

By understanding the benefits of cloud migration, assessing your current infrastructure, and making informed decisions about cloud models and security, you can harness the power of the cloud to cut through time and cost constraints and meet the ever-evolving expectations of your customers in this rapidly changing world.

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### **Anniversaries**

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Kyle Sandrik - 11/14/2022